

## Prime Contractor/ Government Agency Registration

- Matchmaker registration is \$50.00. This includes your table at the Matchmaker (4 chairs) and continental breakfast.
- Expo participation is \$495. Fee includes a booth and 2 tickets to the SBA Awards Luncheon.
- Individual Luncheon tickets may be purchased for \$30 per person.

Please make reservations and payment by Friday,  
April 11, 2006

Event registration and credit card payments will be accepted at  
[www.buffalo.bizjournals.com/buffalo/event/2166](http://www.buffalo.bizjournals.com/buffalo/event/2166)

Payment by check should be made payable to:

Business First  
465 Main Street,  
Buffalo, New York 14203,  
Attn: Donna Collins.

(please print)

Name(s): \_\_\_\_\_

Company/Org: \_\_\_\_\_

What do you purchase? \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

\_\_\_\_\_ Matchmaker Registration @ \$50 = \$ \_\_\_\_\_

\_\_\_\_\_ Expo Table & Luncheon @\$495 = \$ \_\_\_\_\_

\_\_\_\_\_ Luncheon Tickets only @ \$30 each-\$ \_\_\_\_\_

**Total** \_\_\_\_\_

Questions? Please call/email Laura McCabe at  
[laura.mccabe@sba.gov](mailto:laura.mccabe@sba.gov) or Kelly LoTempio at  
[Kelly.lotempio@sba.gov](mailto:Kelly.lotempio@sba.gov) (716) 551-4301.



## Business Matchmaker & Expo

### *Step Inside* the SBA Business Matchmaker and Expo!

The U.S. Small Business Administration, SCORE Buffalo Niagara, and Business First invite you to participate in the 1<sup>st</sup> Annual Western New York Spring Matchmaker on Wednesday, May 10, 2006. This full-day event promises to be a stimulating day of learning, discussion, and networking.

***Our goal is to provide you with the  
opportunity to meet qualified small  
businesses capable of meeting your  
contracting needs***

We have structured the event to provide participating prime contractors, national businesses and government agencies, like yours, with brief interaction with quality small business firms. The schedule will include 10-minute appointments with small businesses.

The SBA invites your participation. We encourage you to join us in a strong, coordinated effort to increase procurement opportunities for Western New York small businesses.

"SBA's participation in this Co-sponsorship is not an endorsement of views, opinions, products, or services of any Cosponsor or other person or entity." "All SBA programs or cosponsored programs are extended to the public on a nondiscriminatory basis." "Reasonable arrangements for persons with disabilities will be made, if requested at least 2 weeks in advance. Contact SBA, 540 Niagara Center, 130 S. Elmwood Ave., Buffalo, NY 14202, (716) 551-4301.

## SBA EXPO Business Matchmaker AWARDS LUNCHEON BUFFALO/NIAGARA



**Buffalo Niagara Convention Center  
Buffalo, New York  
May 10, 2006  
7:00a.m. – 6:00 p.m.**

**Reception/Networking  
5:00 – 6:00 p.m.**

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## What's on Board!

### Matchmaker

Business Matchmaking area face-to-face meetings between procurement representatives from federal, state, and local governments as well as major corporations.



### Expo

A thriving exhibition where small businesses can reach several potential customers and other business professionals eager to do business with you. An EXPO that attracts high profile decision makers.

### FREE Workshops

Free learning workshops will be presented throughout the day. Topics are: Hiring & Firing, Protecting Your Ideas, Closing the Deal, Financing Mysteries, and The Government Procurement Process.

## SBA Small Business Week Awards Luncheon

Each year since 1963, the President has designated one week as National Small Business Week in recognition of the small business community's contributions to the American economy. Small businesses today, some 23 million strong, generate more than 57 percent of all sales in this country, 50 percent of our domestic private sector output and about 55 percent of all innovations. Small businesses also lead the nation in job creation, providing approximately two-thirds of all new jobs.

The SBA Buffalo District Small Business Week will be celebrated at a luncheon supported by the SBA, SCORE Buffalo Niagara, Business First, the Amherst, Niagara Falls, and Cheektowaga Chambers of Commerce, and Erie County Industrial Development Agency on May 10<sup>th</sup> from 11:30 – 1:30 p.m. Tickets are \$30.00 per person.

If interested in luncheon tickets only, please contact Kelly LoTempio, SBA at (716) 551-4301 ext. 309 or by e-mail at [Kelly.lotempio@sba.gov](mailto:Kelly.lotempio@sba.gov)

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### Matchmaker/Expo Details-Wednesday, May 10

#### **Buffalo Niagara Convention Center (Buffalo, New York)**

8:00	Registration & Continental Breakfast
8:30-4:30	Matchmaker & Expo
9:00-10:00	FREE Workshops- <b>For Small Businesses Only</b>
10:15-11:15	FREE Workshops- <b>For Small Businesses Only</b>
11:30-1:30	SBA Small Business Week Awards Luncheon <b>Cost \$30.00</b>
2:00-3:00	FREE Workshops- <b>For Small Businesses Only</b>
5:00-6:00	Reception & Networking

#### Travel Information:

Driving: The Buffalo Niagara Convention Center is located on Franklin Street across from the Statler Building between Court Street and West Huron Street. More specific directions can be found at: <http://www.bfloconvcenter.org/directions.htm>

#### Accommodations: Downtown Buffalo Hotels:

Hyatt Regency	(716) 856-1234
The Comfort Suites	(716) 854-5500
Hampton Inn & Suites	(716) 855-2223
Adams Mark Hotel	(716) 845-5100

Parking: Paid parking is available at the Robert D. Fernbach Parking Ramp (corner of Franklin & Niagara) and the Augspurger Ramp located at 362 Pearl Street.

#### Visitor Information:

For visitor activities, please visit the Buffalo Niagara Convention & Visitors Bureau at <http://www.buffalocvb.org> or call 1-800-BUFFALO.